

# Preferences of Indonesian Netizen Towards Tourism: Does Demographics Matter?

Herlan Suherlan<sup>1\*</sup> & Nurdin Hidayah<sup>2</sup>

<sup>1,2</sup> Politeknik Pariwisata NHI Bandung

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**Keywords:**

Netizen travel preferences, Tourist behavior, Tourist preferences.

**Abstract.**

This study aims to describe the preferences and relationships between preference attributes and demographic profiles of Indonesian netizens. This research uses a survey approach by distributing questionnaires through various online channels. The questionnaire was collected through various filters and screening questions, and a final sample of 1008 questionnaires were completed. The result indicated that Indonesian netizens prefer to avoid the risk in their tourism activities. This research shows that demographics affect the preferences and the influence of demographic factors on the sub-attributes of travel preferences varies widely. The demographic variable that most dominantly affects the sub-attributes of travel preferences is the gender variable, followed by the variable of origin, meanwhile, age and income variables were relatively less dominant in influencing the tourism preference sub-attributes.

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**Kata Kunci:**

Prefensi perjalanan netizen, Perilaku wisatawan, Prefensi wisatawan.

**Abstrak.**

Penelitian ini bertujuan untuk mendeskripsikan preferensi dan hubungan antara atribut preferensi dan profil demografi netizen Indonesia. Penelitian ini menggunakan pendekatan survei dengan menyebarkan kuesioner melalui berbagai saluran online. Kuesioner dikumpulkan melalui berbagai pertanyaan penyaringan dan sampel akhir sebanyak 1008 kuesioner. Hasilnya menunjukkan bahwa netizen Indonesia lebih memilih menghindari risiko dalam aktivitas pariwisatanya. Penelitian ini menunjukkan bahwa demografi mempengaruhi preferensi dan pengaruh faktor demografi pada sub-atribut preferensi perjalanan sangat bervariasi. Variabel demografi yang paling dominan mempengaruhi sub-atribut preferensi perjalanan adalah variabel gender, diikuti oleh variabel asal usul, sedangkan variabel umur dan pendapatan relatif kurang dominan dalam mempengaruhi sub-atribut preferensi wisata.

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\* Corresponding author.

E-mail addresses: [nurdin@poltekpar-nhi.ac.id](mailto:nurdin@poltekpar-nhi.ac.id) (Nurdin Hidayah).

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## 1. Introduction

Tourism plays a crucial role in the economic development of a country (Cárdenas-García & Sánchez-Rivero, 2015; Khan et al., 2020), including Indonesia. In the era of digitalization and information technology advancement, the internet has emerged as a key platform influencing the mindset and behavior of individuals, particularly among Indonesian netizens (Syahputra, & Hafiar, 2019). Netizens, actively engaging in the online world, possess significant potential in shaping opinions, travel trends, and preferences (Park et al., 2009; Chen 2022).

In the context of tourism, netizens play a substantial role (Germann Molz, 2005) in determining popular travel destinations, defining travel trends, and sharing their experiences online (Zhang et al., 2022; Prisgunanto, 2020). Understanding the in-depth preferences of netizens towards tourism becomes crucial for the development and marketing of travel destinations.

This research is particularly significant in light of global pandemics such as COVID-19, which has altered travel paradigms and habits. Changes in consumer behavior and tourism preferences are highly relevant in responding to shifts in social and economic environments. The study aims to identify the primary factors influencing Indonesian netizens' choices of travel destinations, how they obtain information about these destinations, and the extent to which netizens influence the overall perception of a travel destination among the wider community.

Furthermore, this research acknowledges the insights of previous researchers. According to Prisgunanto (2020), the internet and social media increasingly influence travel decisions, with netizens not only seeking information but also sharing experiences, recommending places, and providing reviews that can impact a destination's image. Wang et al. (2021) highlights netizens' trust in fellow internet users' reviews and recommendations over promotional efforts by tourism agencies or travel companies. Faraj (2022) emphasize the importance of understanding netizens' preferences in optimizing tourism destination marketing strategies, utilizing social media data analysis to gain valuable insights into consumer behavior and market trends.

By integrating these perspectives from previous researchers, the background of the study "Preferences of Indonesian Netizens Towards Tourism" becomes more comprehensive and structured, providing a robust foundation for further investigation. This study also wanted to test whether preference attributes were also influenced by demographic variables or not? Given that individual differences affect overall preferences (Regan & Horn, 2005).

## 2. Theoretical Foundation

Tourist behavior is the result of complex interactions between internal factors such as motivation, attitudes, beliefs and external factors including economic conditions, health and safety environments, and sociocultural influences (Andrades et al., 2015; Chebli & Said, 2020). According to Chebli & Said (2020), tourist behavior emerges through the processing of environmental stimuli, which are assessed based on personal preferences, values, and internal characteristics. This evaluation process is further influenced by external circumstances that shape perception and ultimately guide decisions.

An individual's travel decision-making is thus embedded within a broader life context, influenced by surrounding social networks, personal beliefs, cultural values, religious background, and financial capacity (Hassani & Moghavvemi, 2019; Hidayah, 2019, 2021). Tourists often compare available options and select destinations based on a set of attributes that align with their preferences and perceived benefits (Decrop, 2000; Amir et al., 2014; Gupta et al., 2019). These preferences, when shaped by positive attitudes, can lead to strong behavioral intentions (Hellier et al., 2003; Overby & Lee, 2006; Seo et al., 2017).

Tourist preferences themselves are multi-dimensional and have been widely studied across various travel attributes, such as choice of facilities and services (Moschis & Ünal, 2008; Kim et al., 2010), accommodation types (Chan & Baum, 2007; Lieux et al., 1994), modes of travel arrangement (Wong & Kwong, 2004), technology needs (Cai et al., 2004), preferred activities (Agrusa & Kim, 2008; Littrell et al., 2004), and experience design (Tran & Ralston, 2006). The destination itself also plays a pivotal role in preference formation (Amir et al., 2014; Sharma et al., 2014).

In times of crisis, such as the Covid-19 pandemic, significant shifts in tourist behavior have been documented. Tourists tend to avoid group travel and crowded spaces, delay travel plans until safety is assured, and become more aware of the importance of hygiene and health standards in destination

environments (Chebli & Said, 2020). The need for travel insurance, open environments, and reduced physical contact has emerged as dominant preferences. Travel businesses are urged to adopt improved hygiene practices to rebuild consumer trust and confidence.

Safety, as a basic psychological need (Maslow, 1943), becomes central in the consumer's evaluation process. Tourists tend to adopt risk-minimizing strategies in their decision-making, such as avoiding air travel, opting for car-based trips (Fall & Massey, 2005), favoring last-minute bookings (Hystad & Keller, 2008), and prioritizing nature-based or ecotourism experiences (Higgins-Desbiolles, 2020). This growing orientation toward low-risk and flexible tourism reveals a deep integration between perceived environmental risks and behavioral adaptation.

Building on this foundation, the conceptual model of tourist preferences in contemporary literature incorporates both destination product attributes (e.g., accommodation, services, transportation, activities, and experiences) and contextual variables such as crisis-related concerns (e.g., travel distance, group size, safety, and health measures) (Chen et al., 2020; Chebli & Said, 2020). These models highlight that, especially during uncertain periods, preferences are not formed in isolation but rather through a dynamic negotiation between personal dispositions and external risks.

Therefore, a comprehensive understanding of tourist behavior must consider both the stable aspects of preference (e.g., cultural and psychological influences) and the situational variables that emerge in response to crises or disruptions. This dual-layered framework is essential to guide destination managers and tourism stakeholders in developing adaptive strategies that remain responsive to evolving consumer needs.

### 3. Methods

#### 3.1 Data collection and sample

This study employed a survey design, distributing online questionnaires through social media platforms such as personal websites, Facebook, WhatsApp, and Instagram to Indonesian netizens from June 23 to November 30, 2020. A convenience sampling method (non-probability sampling) was employed. Through various filters and screening questions, a sample of 1,008 respondents was obtained. This provided a sufficient overview of the population whilst accommodating a limited research budget. The questionnaire's temporal framework only refers to conditions after the end of COVID-19, not to conditions before and during COVID-19.

The survey contained 16 questions, 4 questions for the respondent's demographic profile (age, gender, origin, income) and 12 questions for the preferences of Indonesian netizens toward tourism. Before testing the validity and reliability, the research instrument was first assessed by two experts, to ensure that the items designed for the questionnaire were fit for use. Furthermore, the results of the assessment of the two experts were tested using Kappa, the results of which are presented in Table 1.

**Table 1.** Inter Rater Test Results

Symmetric Measures					
		Asymptotic Value	Standard Error <sup>a</sup>	Approximate T <sup>b</sup>	Approximate Significance
Measure of Agreement	Kappa	.636	.328	2.733	.006
N of Valid Cases		16			

a. Not assuming the null hypothesis.  
b. Using the asymptotic standard error assuming the null hypothesis.

Source: Own data processing (2023)

From the table above, it can be seen that the Kappa Coefficient Value is 0.636 with an Approximate Significance of 0.005 or  $P < 0.05$ . This means that the expert's assessment of this research instrument is a substantial agreement category (Landis & Koch, 1977), so it is feasible to proceed to the validity and reliability testing process. Because the research data is in the form of a nominal scale, the validity test is carried out using the Kendall Tau-b test, the results of which are presented in Table 2 below.

**Table 2.** Results of Testing the Validity of Research Instruments

No	Questionnaire Items for Preference Attributes	Kendall's Tau-b Correlation Coefficient	Sig. (2-tailed)
1	Planned resumption of travel	.154**	0.000
2	Types of destination	.272**	0.000
3	Source of information	.375**	0.000
4	Tour planning	.270**	0.000
5	Planned group travel	.228**	0.000
6	Booking	0.048	0.063
7	Travel distance/coverage	.161**	0.000
8	Main attractions	.129**	0.000
9	Main activities	.472**	0.000
10	Length of stay	.159**	0.000
11	Transportation	.296**	0.000
12	Accommodation	.383**	0.000

\*\*. Correlation is significant at the 0.01 level (2-tailed).

\*. Correlation is significant at the 0.05 level (2-tailed).

Source: Own data processing (2023)

**Table 3.** Research Instrument Reliability Testing Results

Reliability Statistics		
Cronbach's Alpha	Cronbach's Alpha Based on Standardized Items	N of Items
.625	.586	12

Source: Own data processing (2023)

From Table 3 it can be seen that of the 12 questionnaire items tested, there were 11 questionnaire items that were declared valid according to the Kendall Tau-b test, and only one item was declared invalid. Given the relatively limited number of items, this invalid item is still used in this study, by providing treatment in the form of redaction so that it is not confusing and easier to understand by respondents. Meanwhile, the instrument reliability testing used Cronbach's Alpha, the results of

which are presented in Table 4. The test results show the Cronbach Alpha value of 0.625 which means that this instrument has a fairly good reliability (Arikunto 2008).

### 3.2 Measurement scale

The number of questionnaire items used in the study with a total of 16 questions, 4 questions for the demographic profile of the respondents (age, gender, origin, income) were designed on a nominal scale. Meanwhile, 12 questions for Indonesian netizens toward tourism were designed on an ordinal scale, because respondents were asked to rank the choices provided.

The 12 parameters used in this study are based on a synthesis of various previous studies regarding tourist preferences that can influence the decision to visit a tourism destination, both during times of crisis and normal times. For parameters Planned Resumption of Travel, Planned Group Travel, and Travel Distance/Coverage, from Chebli & Said (2020) and Chen et al. (2020). For the Types of Destination, Main Attractions, and Main Activities indicators, parameters were used from Felix et al. (2020), Littrell et al. (2004), and Tran & Ralston (2006). For the Source of Information indicator, Hidayah (2021) and Wong & Kwong (2004). For the Booking, Transportation, and Accommodation indicators, they were from Chan & Baum (2007), Lieux et al. (1994), Fall & Massey (2005), Moschis & Ünal (2008). For Length of Stay, they were from Huang & Min (2002) and Hystad & Keller (2008).

### 3.3 Data analysis

The preferences of Indonesian netizens toward tourism were analysed using the Relevant Sample Test, namely Kendall Concordance. Meanwhile, to test the relationship between demographic variables and travel preferences for Indonesian netizen, the Friedman Test and Kendall's W statistical tests were used. Test processing and data analysis in this study using the IBM SPSS.24 software tools.

The age ranges used for the analysis are: < 25 years (Gen-Z); 26-40 years (Gen-Y/Millennials); 41-60 years (Gen-X); and > 61 years (Baby Boomers). The Chi-square ( $\chi^2$ ) value is calculated by comparing the observed frequency ( $O_i$ ) with the expected frequency ( $E_i$ ), if done manually using the formula:

$$\sum_{i=1}^k \frac{(O_i - E_i)^2}{E_i}$$

## 4. Finding & Discussion

### 4.1 Preferences of Indonesian toward tourism

To ensure that the general description of the preferences of Indonesian netizen for traveling presented in figure 1 is reliable, it is necessary to conduct statistical testing. The following Table 4 presents the test results regarding the preferences of Indonesian netizen for traveling, which is an average ranking of the various choices regarding the various questions above according to the Friedman Test and Kendall'W Test.

**Table 4.** Results of Statistical Testing on Preferences of Indonesian Netizen Towards Tourism

Questions	Option Answer	Friedman Test			Kendall's W Test		
		Mean Rank	Chi-Square	Asymp. Sig.	Mean Rank	Kendall's W	Asymp. Sig.
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
1. Types of tourist destinations that will be visited?	– Natural tourism – Culture tour – Urban / Urban Tourism – Country Tourism – Health / Fitness Tourism – Religious / Religious Tourism – Educational / Educational Tourism – Business	1.82 3.70 4.17 4.00 4.80 5.32 5.65 6.54			1.82 3.70 4.17 4.00 4.80 5.32 5.65 6.54		
2. What sources of information do you most refer to when traveling?	– Personal experience – Friends, family, relations – Websites of tourist destinations – Visitor Guide – News / Magazines / Editorial – Online Advertising – Online Ordering Engine – Print advertising – Social media – Mobile Application – Travel Agents / Agencies	2.58 2.66 3.68 5.84 5.88 6.16 7.42 8.58 5.43 8.26 9.51		2422.0 5013.0 0.000		0.344 0.497 0.0000	
3. How do you plan your trip?	– Buy a tour package – Own arrangements	1.76 1.24	273.7	0.000	1.76 1.24	0.272 0.0000	
4. With whom will you be traveling?	– Alone – With friends or family – Together with partners	2.00 1.33 2.67			2.00 1.33 2.67	0.452 0.0000	
5. What kind of booking will be made?	– Online ordering – Manual ordering (offline) – Bookings through a Travel Agent	1.25 2.19 2.56		921.7 0.0000	1.25 2.19 2.56	0.457 0.0000	
6. Where are your priority destinations?	– Within the city / district – Outside the city (within the province) – Outside the province (domestic) – Overseas	1.80 1.96 2.59 3.65		1279.5 0.0000	1.80 1.96 2.59	0.423 0.0000	
7. What tourist attractions will you choose?	– Natural (mountains, forests, craters, beaches, seas, etc.) – Events (sports competitions, music concerts, exhibitions, carnivals, etc.)	1.27 2.70	1351.9	0.0000	1.27 2.70	0.447 0.0000	

Questions	Option Answer	Friedman Test			Kendall's W Test		
		Mean Rank	Chi-Square	Asymp. . Sig.	Mean Rank	Kendall's W	Asymp. . Sig.
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	<ul style="list-style-type: none"> <li>- Amusement park (theme park, spill market, karaoke, etc.)</li> <li>- Culture (museums, studios, etc.)</li> </ul>	2.74			2.74		
8. What tourism activities will be carried out?	<ul style="list-style-type: none"> <li>- See the sights</li> <li>- Taking pictures (selfie / wifie)</li> <li>- Visiting friends, relatives or relatives</li> <li>- Attend an event or festival</li> <li>- Culinary / eating &amp; drinking</li> <li>- Stay &amp; recreation in the hotel (staycation)</li> <li>- Nightlife</li> <li>- Outdoor recreation (picnics, sunbathing, outbound, light exercise, etc.)</li> <li>- Shopping</li> <li>- Adventure (adventure)</li> </ul>	2.17			2.17		
9. How long will you be traveling?	<ul style="list-style-type: none"> <li>- Less than 24 hours (a day)</li> <li>- 2 days during the weekend</li> <li>- 1 week</li> <li>- 2 weeks</li> <li>- 1 month</li> </ul>	1.97			1.97		
10. What transportation will you use for your trip?	<ul style="list-style-type: none"> <li>- Air (airplane)</li> <li>- Train / electric train / LRT</li> <li>- Bus</li> <li>- Ship / Cruise</li> <li>- Car rental</li> <li>- Private car</li> </ul>	2.90			2.90		
11. What type of accommodation will you choose during your trip?	<ul style="list-style-type: none"> <li>- Bed &amp; Breakfast (BnB)</li> <li>- Cheap hotel (budget hotel)</li> <li>- Luxury hotel</li> <li>- Homestay</li> <li>- Guest house</li> <li>- Villa</li> <li>- Caravan</li> <li>- Camping ground</li> <li>- Luxury camping (glamping)</li> </ul>	3.11			3.11		

Source: Own data processing (2023)

From Table 4 above, we can see that the influence of demographic factors on the sub-attributes of travel preferences varies widely. However, from Table 4 above, it can be said that the demographic variable that most dominantly affects the sub-attributes of travel preferences is the gender variable, followed by the variable of regional origin. Meanwhile, age and income variables were relatively less dominant in influencing the tourism preference sub-attributes.

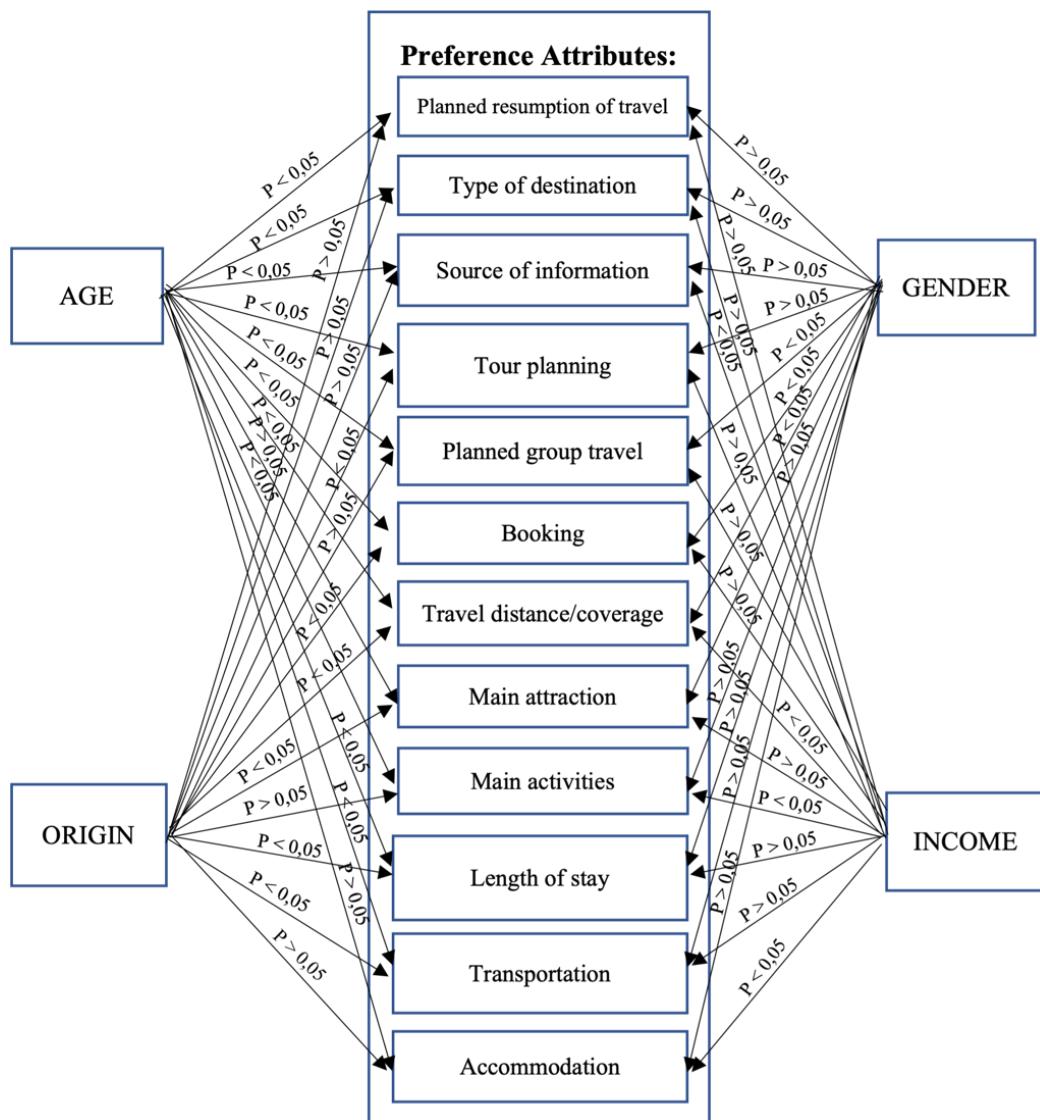
From the above findings as presented in figure 1 and the test results as presented in Table 4, it can be concluded that Indonesian netizens prefer to avoid the risk in their tourism activities. This can be seen from their preference patterns who prefer really safe times for traveling, prefer places that are less risky, such as not lingering in destinations, preferring open places such as nature, culture and rural, more choose tourism activities and facilities that have minimal direct contact. This shows that they are more careful and choose the safety of their souls than choosing pleasure as has been discovered by (Djalante et al., 2020).

Thus, the findings of this study further emphasize the importance of the concept of tourist needs which shows that safety is one of the crucial properties for a consumer (Maslow, 1943). The consumer anticipates a number of disadvantages that arise from the choice of products, so his/her consumption process will consist of developing a strategy to choose a low-risk alternative. Indeed, the perception of risk is of paramount importance in the tourism decision-making process (Sönmez & Graefe, 1998; Floyd, Gibson, Pennington-Gray, & Thapa, 2004; Chebli & Said, 2020).

#### 4.2 Relationship between demographic and tourism preference attributes

Figure 1 below presents a summary of the test results using the Chi Square Test regarding the relationship between the attributes of travel preferences and demographic variables. The arrow in Figure 2 shows the Contingency Coefficient Approximate Significance. Where, the P value  $<0.05$  indicates a significant test result, which means that there is a significant relationship between demographic variables and travel preference attributes. Meanwhile, the value of  $P > 0.05$  indicates insignificant test results, which means that there is no significant relationship between demographic variables and the attributes of travel preferences.

Some information that can be obtained from Figure 1 about the relationship between demographic variables and travel preference attributes, including: (1) In general, gender does not have a significant effect on the travel preferences of Indonesian citizens, except in terms of choosing a traveling partner, choosing the type of booking to be made, and in choosing a tourist destination; (2) Age has a significant effect on the travel preferences of Indonesian netizens, except for the choice of tourist attractions and the choice of accommodation type; (3) The origin of the area has a significant effect on the travel preferences of Indonesian citizens, except in terms of timing for traveling, types of tourist destinations to be visited, sources of information most used as a reference for traveling, with whom to travel, selection of tourist activities to be carried out, and choice of accommodation types; (4) In general, income does not have a significant effect on the travel preferences of Indonesian netizens, except in terms of the source of information that is most used as a reference for traveling, types of tourist destinations to be visited, tourist activities to be carried out, and the choice of accommodation types.



**Figure 1.** The Relationship Between Demographic Variables and Travel Preference Attributes

Source: Own data processing (2023)

To get more complete information about the relationship between demographic variables and the sub-attributes of travel preferences, it can be seen in Table 5 below. This is a summary of the results of testing the relationship between demographic characteristics and travel preference sub-attributes, using the Pearson Chi-Square and Cramer's V test statistics.

From Table 5, it is known that overall, the gender variable has no effect on preference attributes, except for attributes related to planned group travel (traveling partners), types of booking to be made, and travel distance (travel coverage). In other words, there is no significant difference between men and women in terms of travel preferences during the new normal life, except for the preferences concerning planned group travel (traveling partners), types of booking to be made, and travel distance (travel coverage).

**Table 5.** The Relationship Between Demographics and Tourism Preference Attributes

Preference Attributes	Demography	Gender	Age	Origin	Income
1. Planned resumption of travel		Not related	Related	Not related	Not related
2. Types of destination		Not related	Related	Not related	Not related
3. Source of information		Not related	Related	Not related	Related
4. Tour planning		Not related	Related	Related	Not related
5. Planned group travel		Related	Related	Not related	Not related
6. Booking		Related	Related	Related	Not related
7. Travel distance/coverage		Related	Related	Related	Related
8. Main attractions		Not related	Not related	Related	Not related
9. Main activities		Not related	Related	Not related	Related
10. Length stay		Not related	Related	Related	Not related
11. Transportation		Not related	Related	Related	Not related
12. Accommodation		Not related	Not related	Not related	Related

Note: There is a relationship between preference attributes and demographics if the value of the Approximate Significance of the Contingency Coefficient is  $<0.05$ .

*Source:* Own data processing (2023)

In contrast to the gender variable, the overall age variable affects the preference attributes, except for the attributes related to the choice of tourist attractions and the choice of accommodation type. This means that there are significant differences among age groups in terms of preference attributes, except for the attributes regarding the choice of tourist attractions and the choice of accommodation type.

Meanwhile, the origin variable affects several preference attributes, namely tour planning, types of booking to be carried out, travel distance (travel coverage), tourist attractions to be selected, length of stay, and transportation to be used. However, it has no effect on several other attributes, namely planned resumption of travel, types of destination, sources most referenced, traveling partners, tourist activities to be carried out, and the type of accommodation to choose.

Furthermore, the income variable has a significant effect on most of the travel preference attributes, except for the attributes of information sources, travel distance (travel coverage), main activities to be carried out, and the type of accommodation to choose. This indicates that Indonesian netizens with certain income categories show significant differences in travel preferences, except for the attributes of information sources, travel distance (travel coverage), tourist activities to be carried out, and the type of accommodation to choose.

The results of this study are in line with research conducted by Oh et al. (2004), which found that there are different groups prevalent in certain categories of participation in shopping activities, and that age, sex, and travel typology are significant factors influencing preference patterns. In this case, travel typology, age, and sex can serve as useful indicators for configuring tourist profiles.

Some of the findings from this study are also consistent with other research. For example, Zulhikam (2012) found that age, income, and education variables significantly influence preferences in choosing halal food products. Similarly, Latifah (2018) showed that demographics affect the preferences and behaviour of the Surabaya Muslim middle class in shaping the potential for halal hospitals.

These findings also highlight those individual differences largely determine a person's preferences. As stated by Regan & Horn (2005), individual differences affect overall preferences (traits or nature), although they have only a small but significant effect on mood comparisons. A depressed mood, for instance, is most strongly associated with a preference for nature.

## 5. Conclusion and Implications

Based on the research results, it can be concluded that Indonesian netizens generally avoid traveling until the crisis is over. They tend to choose natural tourist attractions relatively close to home, plan trips through online bookings, and travel with family members. They prefer using private vehicles for trips of up to two days and choose affordable accommodations. The impact of demographic factors on travel preferences varies widely, with gender being the most influential factor, followed by region of origin. In contrast, age and income have relatively smaller influences on travel preferences. Their preferences indicate a desire to travel only if it is truly safe, a preference for low-risk destinations where they will not stay long, a preference for open environments such as nature, culture, and rural areas, and a preference for tourism activities and facilities that minimize direct contact.

Based on the research findings, there are several important theoretical and practical implications for tourism destination management, particularly after crisis situations. Theoretically, the results of this study enrich our understanding of tourist behavior in crisis contexts by confirming that risk perception plays a central role in travel decision-making. Indonesian tourists' preference for outdoor destinations, short trips by private vehicle, and activities that minimize physical contact demonstrates the importance of integrating risk perception and value-based decision-making approaches in the study of tourist behavior. In this context, tourists consider not only the attractiveness of the destination but also aspects of safety, comfort, and flexibility. These findings also contribute to the development of tourism market segmentation theory, where demographic factors such as gender and region of origin are shown to be more significant than age or income level in influencing travel preferences. Thus, this study opens up new opportunities for exploring the concept of sociocultural-based tourism behavior that is contextualized to Indonesian society.

Practically, the main implications are for tourism destination managers in designing adaptive strategies to changing tourist preferences. First, destination managers need to prioritize the development and promotion of local destinations that are outdoor and easily accessible. Strengthening the image of a safe, open, and crowd-free destination is crucial for building tourist trust. Second, it is crucial to provide facilities and services that support independent, contactless travel, such as online reservation systems, self-guided tours, and the implementation of strict health protocols. Third, marketing strategies need to be targeted at gender-based and regionally targeted tourist segments, for example by providing tour packages tailored to women, families, or specific local communities. Fourth, considering the duration and type of trip, managers are advised to offer short, flexible tour packages, such as one-day trips or weekend getaways, which are more suited to the needs and comfort of post-crisis travelers. Finally, strengthening risk communication through social media and other digital channels is crucial for increasing tourist awareness of destination safety and reinforcing positive perceptions of the travel experience offered. Thus, the findings of this study not only contribute to the development of theories of tourist behavior in the context of a crisis but also provide strategic direction that destination managers can implement to respond adaptively and sustainably to changing tourism demand dynamics.

The limitation of this research is only done by cross section data with only one month of distributing online questionnaires. this is due to limited funds in using the online questionnaire platform so that during that time we were only able to collect around a thousand samples. Another survey later in the

year may show whether preferences have remained consistent or changed. A follow-up survey also needs to be carried out with a longitudinal approach through literature studies or perhaps also by conducting in-depth interviews of the findings in this study in order to reveal other things that cannot be disclosed through online questionnaires. In addition, it is also necessary to carry out further research to strengthen the theory of preferences, especially in the field of tourism which is able to produce strong dimensions of tourist preferences.

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